



16124 E. Marshall St. • Tulsa, Oklahoma • 74116 • (918) 437-1344

June 9, 2021
Luanne Goodacre
Broken Arrow Public Schools
109 S 5th St.
Broken Arrow, Oklahoma 74012

Luanne,

Thank you for another successful yet crazy school year! We look forward to many more. We can't thank you enough for doing business with Hiland Dairy.

This letter is in regards to the rollover/continuation from our current contract, to the 2021/2022 school year. I have included your pricing for this month with this email.

All items will continue to be in accordance to the Escalating/De-Escalating Clause. We appreciate your business. Please let me know if there's anything else that you need for your records.

Thank you again,
Chris Anderson

A Splash of Freshness!

2021-2022 SCHOOL BID RESULT FORM

School Name:		BROKEN ARROW PUBLIC SCHOOLS								
Town School Located In:			BROKEN ARROW			State:		OK		
Schools 1st Delivery:			Summer School Ends:							
Date Bid:			Esc/De-Esc Clause Month Used:							
Awarded To:			Branch:		TULSA		Plant:		FAYETTEVILLE	
Was Hiland the only bidder? Yes <input type="checkbox"/> or No <input type="checkbox"/>			Companies Who bid: (please fill in below)							

Prod #	Item Description	Hiland							
9165	HPt Whole Milk								
9168	HPt 2% Milk								
9175	HPt Choc 1% Milk	.2982							
9178	HPt Choc Skim Fat Free Milk								
9171	HPt 1% Milk	.2940							
9173	HPt Skim Milk	.2922							
1462 or 10235	HGal Buttermilk	2.3022							
1031	Gal Homogenized Milk								
1201	Gal 2% Milk								
1346	Gal 1% Milk	3.9124							
1413	Gal Skim Milk								
9508	4 oz Orange Juice								
9504	4 oz Apple Juice								
24363	4 oz Cherry Apple Juice								
9224	5 Lb Sour Cream								
5762 5763	5 Lb Cottage Cheese								

Continuation

IF YOU ADD ITEMS, THEY MUST INCLUDE THE PRODUCT NUMBERS

CERTIFICATE OF NON-COLLUSION/INDEPENDENT PRICE
DETERMINATION

The undersigned certifies that the preparation and submission of the attached bid have been conducted independently, without consultation, communication, or agreement with any other bidder or potential bidder and that there will be no consultation, communication, or agreement on the price, terms, and conditions of this bid by or on behalf of Hiland Dairy Foods Co., LLC with any other bidder or potential bidder prior to the official opening of the bid.

Date: June 9, 2021

Hiland Dairy Foods Co., LLC

Rick Beaman

Rick Beaman
General Sales Manager

Milk Escalator / De-Escalator Pricing Clause (DFA Supplied)

The pricing quoted is based on **June's 2021** Federal Milk Marketing Order for Class I Skim and Class I Butterfat. This pricing is subject to change as the cost of raw milk changes each month according to the USDA Federal Milk Market Price Announcements and Dairy Farmers of America.

The cost of milk fluctuates up and down each month based on the cost changes in raw milk. Changes of a minimum of \$.10 per CWT (up or down) will move the cost of a half pint \$.00054.

Prices will also be adjusted up or down based on cost changes in packaging, ingredients, labor, fuel, juice concentrate, re-sale products (ex. Tropicana, Sport Shake), etc. Supporting documentation will be supplied upon request.

All price changes will become effective on the 1st day of the month following the price announcement.